## MUSIC SHACK



## Why Choose to Rent-To-Own an Instrument?

- First Two Months Free: You Pay ZERO Rental Fees for the <u>First Two</u>
   <u>Months</u>, which means your student can begin to benefit from the Artistic and Educational Benefits of learning an instrument, Risk-Free! Even the LDW and Sales Tax are paid for!
- Month to Month Contract: No Commitment, No Year Long Leasing Agreement. Is your student no longer interested in band/orchestra? You can return the rental at any time, even during the First Two Months Free!
- No Out of Pocket Repair Expenses (Huge Cost Saver): Most repairs can range anywhere from one hundred to several hundred dollars, and schools can be a high-risk place for an instrument. Our LDW (Repair) Program is included with the monthly rental price, meaning that we cover all out-of-pocket repair expenses for your rental. Our LDW Program also covers accidental physical damage (drops, etc.), which very few music stores cover.

We even offer a Loaner Instrument for your student to use for class, while the Rental is at our Repair Shop.

- <u>No Credit Check:</u> Is credit an issue? We accept close to 99% of our applicants, with no credit check for the majority of our rentals.
   <u>We Want Your Business!</u>
- Student-Minded Exchange Options: It is common practice for a beginning
  musician to experience <u>trial and error</u> with choosing the right instrument
  for them. <u>We allow Exchanges Anytime during the Rental Period</u>, and if you
  exchange to a different student-level instrument within <u>14 Months</u> from
  the beginning of your rental, you still keep all of your Equity!